# ReAga Mmogo GAUTENG CONSTRUCTION 2024











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#### Panyaza Lesufi Premier of Gauteng

Premier foreword

It is my distinct honour to welcome you all to the much-awaited Gauteng Construction Expo 2024. This event stands as a beacon of hope and opportunity, not only for our province but for our nation as a whole.

In a country where unemployment remains a pressing issue, especially among the youth, women, and persons with disabilities and military veterans initiatives such as this Expo are not just desirable but imperative. Our goal is clear: to empower small, micro, and medium enterprises (SMMEs) and underrepresented groups by providing them with the necessary tools and knowledge to thrive in the construction industry. The Expo serves as a platform to showcase not only the vast business and job opportunities available within the construction sector but also to demystify the complexities of government tendering processes. We are committed to ensuring that SMMEs of women, youth, persons with disabilities, and military veterans have equal access to these opportunities and are equipped with the know-how to navigate bureaucratic procedures seamlessly.

One of the key focuses of this Expo is to facilitate the registration of SMMEs with the South African Revenue Service (SARS) and to ensure compliance with tax regulations. We recognise that tax compliance is not only a legal obligation but also a crucial aspect of sustainable business growth.

Furthermore, through our partnership with the National Treasury, we aim to assist SMMEs in registering with the Central Supplier Database (CSD), thereby opening doors for them to engage in business with the public sector. This not only expands their market reach but also contributes to the development of a more inclusive and robust economy.

Additionally the Expo will showcase the myriad of business opportunities within Gauteng Province's various departments and construction projects. These projects hold the potential to create employment opportunities for thousands of designated groups, thereby addressing the scourge of unemployment that plagues our society.

In conclusion, the Gauteng Construction Expo 2024 underscores our unwavering

commitment to fostering an environment where every individual, regardless of background or circumstance, has the opportunity to succeed. Let us seize the boundless possibilities that lie ahead and work towards building a brighter and more prosperous future for all.

I extend my heartfelt gratitude to all participants, partners, and stakeholders for their unwavering support in making this Expo a reality. Let us build together, because together, we will continue to pave the way towards a more inclusive and equitable society. Re Aga Mmogo.

Yours sincerely,

**Panyaza Lesufi** Premier of Gauteng



### **Lebogang Maile**

Human Settlements and Infrastructure Development

### **MEC foreword**

The fight for transformation and equality within the construction sector is one that we should be at the forefront of as government; unlocking sector value chains and creating opportunities for previously disadvantaged individuals and communities; more specifically those who fall within the designated groups of women, youth, persons with disabilities, and military veterans; to be mainstreamed so that they can participate more meaningfully and significantly within the industry and all its economic linkages, as owners, managers and innovative asset and wealth builders.

With the progressive programmes that we have put in place as government, women, youth, persons with disabilities and military veterans have definitely made significant strides within the construction sector, however there is still much work to be done to ensure that they have access to more opportunities and are given the kind of support that will enable them to thrive and flourish, as they build sustainable entities.

It is with this in mind that the Gauteng Provincial Government will be hosting its first Construction Expo, targeting these designated groups in order to ensure that we can be better positioned to meet our targets with regards to preferential procurement, which currently stands at 40% for women-owned businesses, 30% for youth-owned businesses and 7% for those businesses owned by persons with disabilities.

aims to practically assist with unlocking opportunities for those business people who fall within these designated groups in the construction sector, assist them with registration and compliance in order to better position them to access procurement opportunities, provide mentorship and supplier registration as well as skills development, bring innovative approaches to access to funding and market access challenges, incubation programmes, packaging of business opportunities per department and also with developing manufacturing capacity for them within the sector so as to be able to compete and participate meaningfully within industry value chains.

As a provincial government, through the expo, our aim is to showcase our commitment to the transformation of the construction sector as part of the broader economy, particularly for the empowerment of women, youth, persons with disabilities, and military veterans. The transformation of the sector, bringing in new players from previously disadvantaged backgrounds, will not only benefit those who fall within these designated groups, but rather it will also benefit the industry as a whole by bringing in new perspectives and ideas that can drive innovation and growth.

We want to mobilise industry stakeholders, the private sector at large, government as a whole within the various spheres, strata, and broader society to recognise and value the immense contribution that women, youth, persons with disabilities, and military veterans can make within the construction sector and to work together in a systematic, structured, methodical, deliberate and intentional manner in order to eliminate any bottlenecks and barriers that prevent people from within these designated groups from building and leading entities within this industry that are sustainable and successful.

#### Lebogang Maile

MEC: Human Settlements and Infrastructure Development

# BACKGROUND

The Gauteng Provincial Government will be convening the inaugural construction Expo on 15 February 2024.

In an effort to foster economic empowerment and inclusivity, this ground-breaking event is specifically designed to cater for **SMMEs owned by women, youth, persons with disabilities, and military veterans in construction and built sector.** 

SMMEs will be provided with a platform to explore **economic opportunities** in the construction and built sector.

The expo is also intended to **increase representation** of designated groups in the construction and built sector.

With the convergence of stakeholders from the public, private and civil society sectors, the Expo will also become a **collaborative initiative.** 

The expo is expected to feature **50 exhibitors**, including government departments and agencies, construction companies, public funding institutions (such as commercial banks), and institutions of higher learning as well as professional bodies.

The long-term objective is to mainstream and encourage sustainable partnerships, by committing all stakeholders to **promote preferential procurement** and enterprise development.

Furthermore, the Gauteng Provincial Government seeks to popularize existing empowerment initiatives within the sector and to **motivate other role players.** 

The provincial government is adopting a pro-active and hands-on approach to create an **enabling environment** for all the construction and built sector SMMEs owned by designated groups.

The construction and built sector **SMMEs are critical stakeholders** towards the delivery of the Infrastructure Investment Plan 2050.

## **PROBLEM STATEMENT**

Gauteng department are not reaching regulated preferential procurement targets Low transformation within the construction and build a sector resulting in the exclusion of SMMEs owned by designated groups

Misalignment of skills between clients and SMMEs owned by designated groups Limited training and skills development, mentorship and enterprise development opportunities for SMMEs owned by designated groups

Limited information about funding opportunities

Lack of access to information about preferential procurement opportunities

Limited knowledge of regulatory and compliance process

# **OBJECTIVES**

- To encourage both public and private sectors entities to commit to preferential procurement spend for SMMEs owned by designated groups:
  - 40% towards Women-owned enterprises
  - 30% to Youth and
  - 7% to Persons with Disabilities
- Enable SMMEs owned by the designated groups to gain access to economic opportunities

- Accelerate the participation of SMMEs owned by designated groups in the construction and
- build sector.
- Create an enabling environment for the empowerment and participation of the designated groups
- Build and strengthen sector partnerships
- Motivate stakeholders to actively participate in the implementation of the Infrastructure Investment
- Plan 2050

# VALUE PROPOSITION

#### PROMOTE ACCESS TO OPPORTUNITIES:

 Share information on business opportunities allocated for designated groups across various departments (percentage allocation per each designated group)

#### PROVIDE CUSTOMISED SMME SUPPORT:

- Assist SMMEs to register on various databases (CSD, Designated Groups Panels, Homebuilders Registration Database)
- Assist SMMEs to comply with regulations
- Packaged business opportunities for designated groups
- Skills development initiatives for designated groups
- Enterprise development initiatives for designated groups
- Delivery of interactive real-time solutions on the day of the expo

#### **PLENARY PROGRAMME**

# 8:00-10:00 AM

#### **PROGRAMME DIRECTOR**



#### **Rhulani Baloyi**

#### Award-winning Journalist & TV Presenter

Rhulani Baloyi is an award-winning Journalist and TV Presenter and currently works as Editor at SABC Radio News. She has previously hosted talk shows on both TV and Radio and is a former Internal Communications Manager for the first National Lottery Operator, Uthingo Management. Ms. Baloyi is also a Casual Day Ambassador and serves on the board of the SA Mobility for the Blind Trust.



#### **Dr. Julia Nkgomeleng Petla** CEO of Amedzo Trading and Projects

Dr Julia Nkgomeleng Petla Is the CEO of Amedzo Trading and Projects. She has a long list of achievements, including a Master's Degree in Business Leadership, her appointment as head of the Gordon Institute of Business Science: Women Economic Empowerment Programme (2014-15), and is an alumni and ambassador for the South African Institute of Chartered Accountants.

### **KEYNOTE SPEAKERS**



## Panyaza Lesufi

Gauteng Premier



#### **Lebogang Maile**

MEC: Human Settlements and Infrastructure Development

#### **SPEAKER PROFILES**



#### Ms Thembakazi Moya

Chief Transformation Officer for the Council for the Built Environment (CBE) Industry Expect

Ms Thembakazi Moya, Chief Transformation Officer for the Council for the Built Environment (CBE) Industry Expert: Unlocking Opportunities for the designated groups within the Built Industry



**Zain Bulbulia,** Director for Disability Rights in the Office of the Premier

Zain Bulbulia, Director for Disability Rights in the Office of the Premier. He possesses valuable insights in disability rights, public sector and corporate institutional transformation. He's committed to serve civic communities and corporate clients to make a fundamental contribution to social transformation at both a global and local level. The scope of his professional track record spans across several sectors.



#### Innocentia Mahlangu

South African Institute of Civil Engineering (SAICE) Diversity & Inclusivity panel

Innocentia Mahlangu is the current chair of the South African Institute of Civil Engineering (SAICE) Diversity & Inclusivity panel as well as the Education and Training committee, and a member of the Executive Board. She is also an award winning and internationally recognised Professional Project Manager & Senior Civil Engineer.

#### **PLENARY PROGRAMME**

Programme Director: Ms Rhulani Baloyi Co-Programme Director: Dr Julia Petla

Time	ltem	Speaker	Topic/Item descripter
07h00 to 08h00	Registration and Morning tea		
08h00 to 08h05	Welcome	Programme Director Rhulani Baloyi	Official Opening
08h05 to 08h20	1st Speaker	MEC Lebogang Maile	Welcome, Background and Context
08h25 to 08h40	2nd Speaker	Mr Zain Bulbulia	Designated Groups Sector Analysis in Gauteng
08h45 to 09h00	3rd Speaker	Ms Innocentia Mahlangu	Advancing Transformation, Inclusion and Equalityin the built industry
09h00 to 09h10	Testimonial (Women)	Ms Clara Mwenze Ilunga Chairperson: SAWIC	(Recorded)
09h10 to 09h25	4th Speaker	Ms Thembakazi Moya	Unlocking Opportunities for the designated groups within the Built Industry
09h25 to 9h35	Testimonial (Youth)	Ms Patricia Tshitema	(Recorded)
09h35 to 09h55	Keynote Address	Premier Panyaza Lesufi	Keynote address
09h55 to 10h00	Vote of Thanks	Ms Phumzile Maseko-Seipobi	Closing and announce- ment for Expo Opening
10h00	Expo Opening	Lead by Premier Panyaza Lesufi	Premier leads delegation for Expo Walkabout

10h00 to 11h00	Expo walkabouts: Premier Panyaza Lesufi, MECs, Dignitaries	
11h00 to 12h00	Media interviews	
12h00 to 13h00	Plenary guest lunch	

#### **POP-UP STAGE PROGRAMME**

## POP-UP STAGE PROGRAMME

# 11:00-17:00

#### **SESSION FACILITATORS**



#### **Ms Lebogang Zulu**

Chairperson of BRICS Women Business Alliance (WBA) South African Chapter.

Ms Lebogang Zulu - Chairperson of BRICS Women Business Alliance (WBA) South African Chapter. The BRICS WBA aims at promoting women entrepreneurship and potential in BRICS countries.

Ms Zulu is the Founder and Group CEO of AV South Africa - a group of companies specialising in construction and manufacturing of innovative building materials and products. Ms. Zulu is a multi-award winning entrepreneur with experience in the energy, construction and manufacturing industries.



#### Malusi Shezi CEO of the Construction Education and Training Authority

Malusi Shezi - CEO of the Construction Education and Training Authority, is a Chartered Accountant and holds an MBA from Gordon Institute of Business Science (GIBS). He has over 16 years post qualification experience in both the private and public sectors, spanning diverse areas including consulting, corporate governance, corporate advisory, risk management, property development, skills development, investments, accounting and finance and regulatory agencies.



#### **Ms Dudu Phoswa**

# Seasoned training and capacity building professional

Ms Dudu Phoswa is a sector development and transformation specialist at the Social Hosing Regulatory Authority. She has 20 years' experience in training and education in the Basic Education, the Public Health and Social Housing.



#### **Mr Shiraz Lorgat**

Acting Chief Investment and Development Officer -Gauteng Partnership Fund

He is highly experienced in residential financing and investment.

#### **SESSION 1**

Theme: Skills Development, Training and Mentorship Opportunities

**Session Chair:** Mr Malusi Shezi – CEO Construction Education and Training Authority (CETA)

#### Time: 11h00 to 12h15

Time	ltem	Speaker	Topic/Item descripter
11h00 to 11h05	Introduction	Mr Malusi Shezi	Welcome and Introduction of the session
11h05 to 11h10	1st Presentation	<b>Mr Malusi Shezi  </b> CEO Construction Education and Training Authority (CETA)	Training, mentorship opportunities for construction SMMEs
11h10to 11h20	2nd Presentation	Ms Jabu Seriti JVK Siyazama	Learnerships and skills development programmes for SMMEs owned by the designated groups
11h20 to 11h25	Q&A	Mr Malusi Shezi	Questions from SMMEs on the floor & responses
11h25 to 11h35	3rd Pres- entation	<b>Ms Nonkonzo Molai</b> Chairperson, MV Development Agency (MVDA)	Programmes to promote economic participation for Military Veterans
11h35 to 11h40	Q&A	Mr Malusi Shezi	Questions from SMMEs on the floor & responses
11h40 to 11h45	4th Presentation	<b>Mr Refilwe Lediga</b> UJ Engineering and Built Environment	Innovation building technology and future of construction
11h45 to 11h50	5th Presentation	<b>Zandile Ntlokwana</b> South African Institute of Black Property Practitioners (SAIBPP)	Training and mentorship opportunities within the property sector for designated groups
11h50 to 11h55	6th Presentation	<b>Mr Kobus van Wyngaardt</b> Registration Manage, South African Council for Projects & Construction Management Professions (SACPCMP)	Training and mentorship opportunities offered by SACPCMP
11h55 to 12h10	Summary and Q&A	Chairperson's summary and inputs from all SMMEs on the floor	Respond to questions from the floor and final remarks

#### **SESSION 2**

Theme: Funding Opportunities

**Session Chair:** Mr Shiraaz Lorgat – Acting Chief Investment and Development Officer Gauteng Partnership Fund (GPF)

#### Time: 12h30 to 14h00

Time	ltem	Speaker	Торіс
12h30 to 12h35	Introduction	Mr Shiraaz Lorgat	Welcome and introduction
12h35 to 12h45	1st Presentation	<b>Mr Solly Mabandia</b> Investment Associate, Nation- al Empowerment Fund (NEF)	Funding opportunities for Women, Youth, Persons with Disabilities and Military Veterans in the construction and property sector
12h45 to 12h55	2nd Presentation	<b>Mr Dingaan Mahlangu</b> Standard Bank, Head Public Sector, Business and Commercial Banking	Funding growth and expansion of women-owned SMMEs
12h55 to 13h00	Q&A	Mr Shiraaz Lorgat	Questions from SMMEs on the floor
13h00 to 13h10	3rd Presentation	<b>Ms Dudu Phoswa</b> Social Housing Regulatory Authority (SHRA)	Opportunities for SMMEs in the social housing value chain
13h10 to 13h20	4th Presentation	<b>Ms Lebogang Zulu</b> Chairperson, BRICS Women Alliance (BWA)	Opportunities for con- struction SMMEs across the BRICS member states

Time	ltem	Speaker	Торіс
13h20 to 13h25	Q&A	Mr Shiraaz Lorgat	Welcome and introduction
13h25 to 14h05	5th Presentation	<b>Ms Karabo Mohale</b> Chairperson, Investment Committee, National Youth Development Agency (NYDA)	Funding opportunities for Youth SMMEs in construction
	6th Presentation	<b>Ms Nosipho Khenkela</b> Small Enterprise Funding Agency (SEFA)	Summary presentation outlining funding opportunities for construction SMMEs.
	7th Presentation	<b>Ms Bathandwa Damoyi</b> CFO. Gauteng Enterprise Propeller (GEP)	Funding opportunities for construction SMMEs
	8th Presentation	<b>Ms Palesa Ramokone</b> Project Administrator, Gauteng Partnership Fund (GPF)	Funding opportunities for construction SMMEs
	9th Presentation	Ms Kgomotso Mokgesi - NHFC	Funding opportunities for construction SMMEs
14h05 to 14h15	Panel discussion	Chairperson's summary and inputs from SMMEs on the floor	Respond to questions from the floor and final remarks

### **Session 3**

Theme: Business Incubation Session Chair: Ms Lebogang Zulu | Chairperson, BRICS Women Business Alliance (WBA)

#### Time: 14h30 to 16h00

Time	ltem	Speaker	Торіс
14h30 to 14h35	Introduction	Ms Lebogang Zulu	Introduction of subtheme, session chair and presenter
14h35 to 14h45	1st Presentation	<b>Mr Collen Macheoane</b> Director Contractor Development Programme	DID Contractor Development Programme and implications for Women, Youth and Persons with Disabilities
14h45 to 14h55	2nd Presentation	<b>Mr Bongani Dladla</b> Mr Bongani Dladla CEO, Construction Industry Development Board (CIDB)	Incubation programmes offered by both CIDB for the designated groups
14h55 to 15h00	Q&A	Ms Lebogang Zulu	Questions from SMMEs on the floor
15h00 to 15h10	3rd Presentation	Mr Sandile Matiwane Acting CEO, National Construction Incubator, Head Construction Enterprise and Training	Construction incubation programmes for designated groups
15h10 to 15h20	4th Presentation	<b>Mr Sibusiso Mthembu</b> ETEX Technical Services Manager	Opportunities for designated groups in the lightweight construction sector
15h20 to 15h30	5th Presentation	<b>Ms Natasha Mgengwana</b> Mila Strategies	Developing communities for sustainable growth in the construction sector
15h30 to 15h40	Panel discussion	Chairperson's summary and inputs from SMMEs on the floor	Respond to questions on the floor and final remarks

#### **Session 4**

Theme: Regulatory Compliance

**Session Chair:** Ms Dudu Phoswa – Sector Development and Transformation Specialist, Social Housing Regulatory Authority (SHRA)

#### Time: 16h00 to 17h00

Time	ltem	Speaker	Торіс
16h00 to 16h05	Introduction	Ms Dudu Phoswa	Chairperson's summary and inputs from SMMEs on the floor
16h05 to 16h15	1st Presentation	South African Revenue Service (SARS)	Regulatory compliance for SMMEs to manage annual tax returns and tax certificates
16h15 to 16h20	Q&A	Ms Dudu Phoswa	Questions from SMMEs on the floor
16h20 to 16h30	2nd Presentation	<b>Mr Humphrey Mjikeliso</b> Director: Supplier Development, Gauteng Department of Treasury (GPT)	GPG CSD Database registration (CSD) *e-Invoicing live d emonstration (GPT) *How to Tender live Demonstration (GPT)
16h30 to 16h40	3rd Presentation	<b>Ms Andiswa Ndlovu</b> Construction Industry Development Board (CIDB)	CIDB registration and grading for small and micro businesses owned by the designated groups
16h40 to 16h45	Q&A	Ms Dudu Phoswa	Questions from SMMEs on the floor and responses
17h45 to 17h00	Panel discussion	Chairperson's summary and inputs from SMMEs on the floor	Respond to questions on the floor and final remarks



# **OPPORTUNITIES**



Economic cluster departments

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Department of Infrastructure Development	<ul> <li>OPPORTUNITIES</li> <li>Green Construction Technology         <ul> <li>Showcasing of Green Construction Technology; Skills/ Careers; Jobs or projects.</li> </ul> </li> <li>Rapid Land Release         <ul> <li>Availing land for Property Development initiatives, such as Outdoor adverting opportunities in public facilities</li> <li>Maximised strategic use of state land by availing land on longer term leases</li> <li>Optimised property portfolio and increased safety in public facilities through availing properties for alternative uses on long term leases</li> <li>Prevention of illegal occupation of state land by availing land on long term leases</li> </ul> </li> <li>Employment opportunities in engineering and technical fields:         <ul> <li>Professionals</li> <li>Technical</li> <li>Support/ Front line</li> </ul> </li> </ul>	Green Construction Technology Mr Mluleki Hlatswayo 082 080 7724 Rapid Land Relaese Ms Diana Rampou 076 945 5421
	<ul> <li>Entry Level</li> <li>Skills Development         <ul> <li>Addressing the skills shortage within the Construction and Built Environment sectors.</li> </ul> </li> <li>Bursary Programme         <ul> <li>Providing financial assistance to students studying qualifications which are aligned to the mandate of the Department:             <ul> <li>Quantity Surveying and Architecture</li> <li>Engineering fields: Electrical, Civil and Mechanica</li> </ul> </li> </ul> </li> </ul>	Skills Development Mr Tebogo Mashamaite 082 619 4598 Bursary/ Learnership/ Internship Ms Desiree Seseane 076 948 0278

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Department of Infrastructure Development	<ul> <li>Artisan Development Programme</li> <li>Combination of theoretical, practical, and technical workplace training</li> </ul>	Ms Nikiwe Sello Nikiwe.Sello@gauteng.gov.za 076 403 5287 Bechet Chauke
	<ul> <li>Internship Programme</li> <li>Graduate Programme and Experiential Internship / Work</li> <li>Integrated Learning (WIL).</li> </ul>	Bechet.Chauke@gauteng.gov.za 083 640 5592
	<ul> <li>Learnership Programme</li> <li>structured training programme which consists of theoretical learning and practical workplace exposure</li> </ul>	
	<ul> <li>Contractor Development Programme (CDP)</li> <li>CDP for construction companies with CIDB grading 1 to 5, with more emphasis on companies who are 51% Owned by Military Veterans, Women, Youth, People with Disabilities and Township.</li> </ul>	<b>Contractor Development</b> Ms Kgomotso Mokgoro 060 983 4338
	<ul> <li>Professional Service Providers: to be advertised in 2024/25 financial year.</li> <li>Opportunities are for service providers that will provide professional services forall infrastructure projects</li> <li>Request for Quotation (RFQ's)</li> <li>RFQ's on various goods and services that are less that a million rands</li> </ul>	<b>Request for Quotations</b> Mr Tsundzuka Mahumani 072 826 4765
	<ul> <li>inclusive of all applicable taxes.</li> <li>Panel of Turnkey Service Providers</li> <li>This panel is still under specification and will be advertised before the end of February 2024.</li> <li>Tender opportunities: all Departmental tenders (including panels) are advertised on the provincial and national tendering platforms.</li> <li>Construction tender opportunities (excluding procurement via panel) are available on CIDB website</li> </ul>	Professional Service Providers/ Panel of Turnkey Service Providers/ Tender Mr Mpumelelo Khoza 083 596 4863

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
<b>Department of</b>	• Websites: https://e-tenders.	Ms Nikiwe Sello
Infrastructure	gauteng.gov.za	Nikiwe.Sello@gauteng.gov.za
Development	<ul> <li>https://www.etenders.gov.za</li> </ul>	076 403 5287
	<ul> <li>https://www.cidb.org.za/cidb-</li> </ul>	Bechet Chauke
	tenders	Bechet.Chauke@gauteng.gov.za
		083 640 5592

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Gauteng	• Register SMMEs on the CSD.	Ms Dorcas Rabotapi
Treasury	SMMEs check compliance on the	Dorcas.Rabotapi@gauteng.gov.za
	CSD.	083 336 0899
	Share information with SMMEs on	
	how to access advertised RFQs	
	and Tenders (RFPs) and navigate	
	the tender-online website.	
	Funding Opportunities (Treasury	
	banking funding partners).	
	SMMEs training on how to tender	
	(Wednesdays)	

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Department of Economic Development	<ul> <li>Township Retail Programme</li> <li>Support development of township retail.</li> <li>Positioning township retailers as vehicle for stimulating manufacturing</li> <li>Provision of shelve space for township goods</li> </ul>	Ms Sphiwe Ndlovu Sphiwe.Ndlovu@gauteng.gov.za 076 180 7120 Mr Andy Ramafoko Andy.Ramafoko@gauteng.gov.za 073 379 2300 Ms Michelle Malumbelumbe Michelle.Malumbelumbe@gauteng.gov.za 071 624 1847
	<ul> <li>Promoting consolidated buying platforms</li> <li>Make township retail fund accessible to SMMEs</li> <li>Support the establishment of retail precincts including 200 targeted consumer products produced in townships and linked to logistics /mini distribution centres.</li> <li>Implementing Partner: Family Tree Holdings</li> </ul>	
	<b>Broadband Project</b> Skills development :Training of unemployed youth who matriculated in Gauteng after 2016 to become Fibre Optic Technician Potential trainees must reside in Ga-Rankuwa	Ms Sphiwe Ndlovu Sphiwe.Ndlovu@gauteng.gov.za 076 180 7120 Mr Andy Ramafoko Andy.Ramafoko@gauteng.gov.za 073 379 2300 Ms Michelle Malumbelumbe Michelle.Malumbelumbe@gauteng.gov.za 071 624 1847

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Department of Economic Development	Cell Phone Repair Accredited training on cell phones repair as being one of the solutions to income generating activities and employment in the Province. Implementing Partner: SAMDDRA South African Mobile Device Distributors & Repairers Infill residential and commercial	Ms Sphiwe Ndlovu Sphiwe.Ndlovu@gauteng.gov.za 076 180 7120 Mr Andy Ramafoko Andy.Ramafoko@gauteng.gov.za 073 379 2300 Ms Michelle Malumbelumbe Michelle.Malumbelumbe@gauten g.gov.za 071 624 1847
	<ul> <li>Linking landowners in Gauteng townships to build residential property rental businesses.</li> <li>Support include helping landowners with access to capital, systems, management &amp; support services.</li> <li>Alternative building solutions for township commercial units, retail facilities and residential solutions.</li> <li>Implementing Partner: Indlu Living</li> </ul>	
	<ul> <li>Last Mile Delivery</li> <li>Linking young people to last mile scooter delivery opportunities through the following:</li> <li>Training</li> <li>Motorbike license training and testing</li> <li>Job placement and establishment of a business</li> <li>Job creation opportunities</li> <li>Implementing Partner: RADAH SKILLS</li> </ul>	Ms Sphiwe Ndlovu Sphiwe.Ndlovu@gauteng.gov.za 076 180 7120 Mr Andy Ramafoko Andy.Ramafoko@gauteng.gov.za 073 379 2300 Ms Michelle Malumbelumbe Michelle.Malumbelumbe@gauten g.gov.za 071 624 1847

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Department of Economic Development	<b>Enterprise and Supplier Development</b> <b>Project</b> The ESD programme at transforming the structure of the economy and increase local production of goods and services. The ESD program is also in line with the Local Content Accord of 2011, Localisation Strategy, Preferential Procurement Set Aside Policies, and the Gauteng Township Economic Development Act which aim to promote local products and the creation of market access for the marginalized businesses.	Ms Sphiwe Ndlovu Sphiwe.Ndlovu@gauteng.gov.za 076 180 7120 Mr Andy Ramafoko Andy.Ramafoko@gauteng.gov.za 073 379 2300 Ms Michelle Malumbelumbe Michelle.Malumbelumbe@gauten g.gov.za 071 624 1847
	<ul> <li>GDED established Construction</li> <li>Incubation Hub as a basis towards</li> <li>developing a framework for Enterprise</li> <li>Supplier Development programme</li> <li>GDED aims at addressing challenges</li> <li>associated with lack of business</li> <li>growth and job creation facing</li> <li>suppliers in Construction Sector</li> <li>value-chain by</li> <li>Assisting businesses to overcome participation barriers in the broader markets</li> <li>Providing suppliers with adequate facilities to enable them tomanufacture construction inputs materials:</li> <li>Provision of integrated incubation services to SMMEs through</li> <li>Business and industry compliance,</li> <li>Technical training,</li> <li>Access to funding</li> </ul>	Ms Sphiwe Ndlovu Sphiwe.Ndlovu@gauteng.gov.za 076 180 7120 Mr Andy Ramafoko Andy.Ramafoko@gauteng.gov.za 073 379 2300 Ms Michelle Malumbelumbe Michelle.Malumbelumbe@gauten g.gov.za 071 624 1847

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
		Ma Tauda Malakas
Department of	Register SMMEs that require	Ms Trudy Malebye
Human	business and construction	Trudy.Malebye@gauteng.gov.za 079 527 3929
Settlements	technical training.	
	Contractor Development Skills	Ms Thabile Shange
	Programme	Thabile.Shange@gauteng.gov.za 060 895 3020
	Facilitate and capacitate	060 895 5020
	the emerging contractors	
	including contractors owned	
	by Women, Youth and People	
	with Disabilities (designated	
	groups).	
	The focus is on Technical skills	
	Painting Skills Programme	
	Plastering Skills Programme	
	Bricklaying Skills Programme	
	Carpentry Skills Programme	
	Roofing Skills Programme	
	Plumbing Skills Programme,	
	and	
	Construction Management Skills	
	Development	
	Construction Project	
	Management	
	Finance for Non-Finance	
	Managers	
	Contracting and Compliance	
	Occupational Health and	
	Safety	
	Inspectorate	
	Gauteng Department of Human	Bursary/ Internship Programme
	Settlements Internship Programme	Ms Tshidi Mathamela
	The duration of the internship	082 601 4192
	is x24 months.	
	Objectives of the Programme:	
	To provide unemployed	
	graduates with valuable	
	work experience and skills to	
	enhance their employability.	

	CATEGORISED	
DEPARTMENT	OPPORTUNITIES	CONTACT DETAILS
Department of	Criteria to access internship	Ms Trudy Malebye
Human	programme:	Trudy.Malebye@gauteng.gov.za
Settlements	Unemployed South African	079 527 3929
	graduates from higher	Ms Thabile Shange
	education institutions who have	Thabile.Shange@gauteng.gov.za
	completed their degrees or	060 895 3020
	diplomas who are 18-35 years	
	of age, persons with disabilities	
	are encouraged to apply for	
	the departmental internship	
	opportunies that are advertised	
	on national newspapers such	
	as (The sowetan Newspaper,	
	Sunday Times and social media platforms like the	
	Gauteng Department of	
	HumanSettlements Intranet and	
	Facebook).	
	Departmental Bursary Programme	Bursary/ Internship Programme
	for external stakeholders	Ms Tshidi Mathamela
	The Gauteng Department of	082 601 4192
	Human Settlements External	
	Bursary covers tuition and	
	registration fees, student	
	accommodation, prescribed	
	books and study material.	
	• Priority is given to students from	
	previously disadvantaged	
1		
	backgrounds from households	
	of an income of R 3 500 or less	
	of an income of R 3 500 or less who reside in Gauteng Province.	
	of an income of R 3 500 or less who reside in Gauteng Province. <b>Objectives of the Programme:</b>	
	of an income of R 3 500 or less who reside in Gauteng Province. <b>Objectives of the Programme:</b> • To financially assist needy,	
	<ul> <li>of an income of R 3 500 or less who reside in Gauteng Province.</li> <li><b>Objectives of the Programme:</b></li> <li>To financially assist needy, deserving Gauteng Youth</li> </ul>	
	<ul> <li>of an income of R 3 500 or less who reside in Gauteng Province.</li> <li><b>Objectives of the Programme:</b></li> <li>To financially assist needy, deserving Gauteng Youth (students) who want to pursue</li> </ul>	
	<ul> <li>of an income of R 3 500 or less who reside in Gauteng Province.</li> <li><b>Objectives of the Programme:</b></li> <li>To financially assist needy, deserving Gauteng Youth (students) who want to pursue qualifications in the built</li> </ul>	
	<ul> <li>of an income of R 3 500 or less who reside in Gauteng Province.</li> <li><b>Objectives of the Programme:</b></li> <li>To financially assist needy, deserving Gauteng Youth (students) who want to pursue qualifications in the built environment to ensure the</li> </ul>	
	<ul> <li>of an income of R 3 500 or less who reside in Gauteng Province.</li> <li><b>Objectives of the Programme:</b></li> <li>To financially assist needy, deserving Gauteng Youth (students) who want to pursue qualifications in the built environment to ensure the supply of scarce skills for the</li> </ul>	
	<ul> <li>of an income of R 3 500 or less who reside in Gauteng Province.</li> <li><b>Objectives of the Programme:</b></li> <li>To financially assist needy, deserving Gauteng Youth (students) who want to pursue qualifications in the built environment to ensure the supply of scarce skills for the Gauteng Department of</li> </ul>	
	<ul> <li>of an income of R 3 500 or less who reside in Gauteng Province.</li> <li><b>Objectives of the Programme:</b></li> <li>To financially assist needy, deserving Gauteng Youth (students) who want to pursue qualifications in the built environment to ensure the supply of scarce skills for the</li> </ul>	

DEPART- MENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Department of Human Settlements	<ul> <li>Criteria to be considered for the programme</li> <li>Applicants must be South African citizens between the age of 18 and 35, who have completed grade 12.</li> <li>Applicants must be from Gauteng already registered or in possession of admission letter from an institution of Higher learning within Gauteng Province.</li> </ul>	Ms Trudy Malebye Trudy.Malebye@gauteng.gov.za 079 527 3929 Ms Thabile Shange Thabile.Shange@gauteng.gov.za 060 895 3020
Department of Roads & Transport	<ul> <li>The Department launched the first phase NASI iSPANI in 2023 October with 4500 young people employed for 24-month positions as administrators, boilermakers, cleaners, DLTC/PRA (Client Liaison Officers), document management, document quality assurance, electricians, information technology, landscapers, plumbers, records management scanners, registration and compliance, road maintenance, and road workers. Pothole filling, grass mowing, signs installation, guard rails, pothole patchers, litter picking, drainage structure cleaning, grass cutting, tree falling, data analysts, transportation specialists, point persons, and road marking. The second phase of the NASI iSPANI initiative of 40,000 young will be rolled out in the 2024/25 Financial Year with an expansion of Municipalities.</li> <li>G-Fleet will launch a merchant programme with a focus targeting young people.</li> </ul>	Dr Shumani Mulaudzi, shumani.mulaudzi@gauteng.gov.za 060 560 2653.



# **OPPORTUNITIES** Social cluster support departments

#### SOCIAL CLUSTER SUPPORT DEPARTMENTS

DEPARTMENT	CATEGORISED OPPORTUNITIES	CONTACT DETAILS
Department of Sports, Arts, Culture and Recreation	<ul> <li>Information sharing on how to Apply for Funding.</li> <li>How to submit sports and arts proposals</li> <li>Information on Procurement Opportunities</li> <li>How to apply for filming permit</li> <li>Gauteng Film Commission funding opportunities and process</li> <li>How to access Gauteng Virtual Library</li> <li>Submitting and accessing materials for Gauteng Archives Repository</li> </ul>	Dr Nomazwe Ntlokwana Nomazwe.ntlokwana@Gauteng.gov.za 083 507 8068
Department of Social Development	<ul> <li>Registration of NPO &amp; Compliance.</li> <li>Training of Board Members on Governance.</li> <li>Information sharing on how to Apply for Funding.</li> <li>Youth NPO to Exhibit their services.</li> <li>Referral of Youth to Skills Development Programmes.</li> </ul>	<b>Ms Eve Machabi</b> Eve.Machabi@gauteng.gov.za 0829365368
Department of Community Safety	• Busy with the 6000 Crime Prevention Wardens.	<b>Mr Matsobane Ledwaba</b> Matsobane.Ledwaba@gauteng.gov.za 082 880 3085

DEPARTMENT	CATEGORISED	CONTACT DETAILS
	OPPORTUNITIES	Denny Mehule
Cooperative Government &	Bursary programme The Department of	Penny Mabule Penny.Mabule@gauteng.gov.za
Traditional	Co-operative Governance and	076 062 8798
Affairs	Traditional Affairs is offering	
	bursary opportunities to deserving	
	students/learners with disabilities	
	who reside in Gauteng for	
	academic year 2024.	
	The bursary will cover the	
	following expenses:	
	Tuition fee and study material	
	The following documents should	
	accompany applications	
	Application letter	
	Certified Copy ID document	
	Certified copy of Matric	
	certificate/copies of all	
	education qualifications	
	Letter from health practitioner	
	<ul> <li>confirming disability</li> <li>Proof of admission and</li> </ul>	
	registration	
	Statement of fees/ quotation	
	of tuition fee	
	Proof of residence	
	Application should be sent on the	
	following email:	
	Lebo.moetji@gauteng.gov.za	
	Closing date :	
	16 February 2024	

#### 1.1 Department of Employment and Labour

The Department of Employment and Labour is dedicated to fostering a productive and inclusive work environment. The range of services are designed to empower both workers and small businesses, ensuring a harmonious and thriving economy.

UIF Advisory Services: Provide expert advisory services to assist individuals with Unemployment Insurance Fund (UIF) matters. The team will provide information and guidance on the processes about claims, contributions, or benefits.

- **Unemployment Database Registration:** Offer a streamlined process for registering unemployed individuals on the unemployment database. This step is essential for accessing unemployment benefits and support services.
- **COIDA Registration for SMMEs:** As part of the department's commitment to the safety and well-being of workers, the team will assist in facilitating the registration of SMMEs for the Compensation for Occupational Injuries and Diseases Act (COIDA). This registration helps protect employees and employers alike.

#### 1.2 South African Revenue Service (SARS)

SARS, the South African Revenue Service, is committed to fostering tax compliance and providing expert advisory services. The entity's comprehensive range of services is designed to support both individuals and Small, Medium, and Micro Enterprises (SMMEs).

- Assistance for Tax Non-Compliant SMMEs: Assist tax non-compliant SMMEs with tax compliance issues to get back on track. Navigating the complexities of tax compliance can be challenging for SMMEs.
- **Resolution of Tax Clearance Matters:** Assist and guide businesses to resolve tax clearance matters. Tax clearance is essential for businesses seeking contracts and opportunities.
- **Expert Advisory Services:** The team of tax experts will provide advisory services on any tax-related matters to help individuals and SMMEs make informed decisions.
- **Compliance Support:** Assist and provide guidance to businesses to ensure that they meet their tax obligations and ensuring compliance with tax laws and regulations. Tax compliance is crucial for the sustainability of businesses and the revenue collection needed for essential services.

#### 1.3 Construction Industry Development Board (CIDB)

CIDB plays a pivotal role in fostering connections and ensuring compliance within the construction industry. The entity's array of services is designed to facilitate collaboration between visitors, clients, and contractors while upholding the highest standards of compliance.

- Linking Visitors to Client Programmes: Link the designated groups SMMEs to the diverse programmes implemented by the entity's clients within the construction industry. Provide information about industry initiatives, development projects, or collaboration opportunities to connect the designated groups to the right resources.
- Contractor Registration On-Site: Provide an efficient on-site registration process for

contractors, streamlining the entry into the construction landscape.

• **Compliance Verification for Grading:** Check and verify the compliance of registered designated groups contractors to ensure they meet the necessary criteria for grading purposes. Compliance is essential for contractors looking to participate in various construction projects and contracts.

CIDB is committed to promoting collaboration, efficiency, and compliance within the construction industry.

#### 1.4 National Youth Development Agency (NYDA)

NYDA is committed to empowering young individuals by providing essential support and opportunities.

• Youth Registration for Training and Starter Kit Vouchers: Facilitate the registration of young individuals for training programs and grant vouchers to acquire starter kits. This initiative is designed to equip youth with the skills and resources they need to kick-start their journey towards success.

#### 1.5 Social Housing Regulatory Authority (SHRA)

SHRA is dedicated to fostering opportunities for the designated groups within the social rental housing sector.

- SMME Registration for Social Rental Housing Opportunities: Facilitate the registration of potential SMMEs, allowing them to access and participate in social rental housing initiatives. This process is designed to connect SMMEs with valuable opportunities within the housing sector, promoting growth and collaboration.
- **Information sharing:** Provide valuable information and guidance on how to access the social housing fund.

#### 1.6 Small Enterprise Development Agency (SEDA)

SEDA is dedicated to empowering the designated groups.

- **SMME Registration for Funding:** Register the SMMEs seeking funding opportunities, to connect them with financial resources to support their growth and development.
- **Information sharing:** Provide valuable information and guidance on how to access funding.
- **SMME Development Advisory Service**s: Provide expert advisory services tailored to the specific needs of SMMEs with the aim of helping SMMEs thrive and overcome challenges, promoting their success in the business landscape.

#### 1.7 Small Enterprise Finance Agency (SEFA)

SEFA is committed to empowering designated groups businesses.

- SMME Registration for Funding: Facilitate the registration of SMMEs in need of financial support.
- Advisory Services: Provide expert advisory services tailored to the unique needs of SMMEs.

#### 1.8 Gauteng Partnership Fund (GPF)

GPF is committed to empower designated groups interested in entering the property market.

**SMMEs Registration for Multiple Funding Opportunities:** Facilitate the registration of potential SMMEs for a range of funding opportunities, including Student Accommodation, Rental Accommodation, Social Housing, and Kasi4Real initiatives. **Information sharing:** Provide valuable information and guidance on how to access funding.

#### 1.9 National Empowerment Fund (NEF)

NEF is dedicated to empowering the designated groups by providing funding opportunities for their business initiatives.

#### SMMEs Registration for Social Rental Housing and Infrastructure Opportunities:

Facilitate the registration of potential SMMEs, allowing them to explore and access opportunities within the social rental housing and infrastructure sectors. **Information sharing:** Provide valuable information and guidance on how to access funding.

#### 7.16 Pulse Asset Solution

Pulse Asset Solution is dedicated to empowering designated groups with opportunities in the brick making industry. The mission is to nurture emerging entrepreneurs by providing them with the tools and knowledge needed to thrive.

**Designated Group Brick Making Incubation Programme and Mentorship:** Intake of the Designated groups to the brick making incubation Programme and Mentorship. This program is meticulously designed to offer comprehensive support to designated groups aspiring to make their mark in the brick production sector.

# 1. Outdoor advertising

Available Opportunity	Outdoor Advertising
Project Description	Request for Proposals for the appointment of a panel for Outdoor Advertising space within the Gauteng City Region at state owned properties
Market release	Open tender process
Contract duration	3 years
Location	GPG Asset Portfolio (strategic sites)
Project Objective	The objective of the project is to ensure optimal revenue generation through Outdoor Adverting from the Gauteng Provincial Government (GPG) Property Portfolio i.e., Residential and Commercial properties as well as Public Facilities such as Schools, Hospitals, Clinics, etc.
Project Aim	<ul> <li>Modernise advertising and advertising space within the Gauteng City Region</li> <li>Identify sites suitable for outdoor advertising in response to attracting revenue for the Department.</li> <li>Categorise outdoor advertising.</li> <li>Demarcate billboard advertising areas into specific zones. These zones are divided into five corridors, namely: Central, Northern, Eastern, Southern and Western Corridors within the GCR.</li> <li>Invest in quality well cared for properties that are priced within the local market price, locate only well qualified tenants, desiring to lease for short and long term.</li> </ul>



**OPPORTUNITIES** DID - Property development



Legal requirements	All signs to be erected and/or displayed within the area of jurisdiction of all respective Gauteng City Region Municipalities must, comply with all applicable legislation (e.g. Municipal by-laws on outdoor advertising etc)
Financial Offer	<ul> <li>Interested parties shall pay to the Department a flat rate rental income per structure, per month irrespective if the advertising structure has a display or is vacant.</li> <li>The cost of supply, installation, maintenance and all other costs of all outdoor advertising structures shall be borne by the interested party.</li> <li>All outdoor advertising structures shall at all times remain the property of the service provider.</li> <li>The cost of supply, installation and maintenance of all, outdoor advertising structures as well as the replacement and relocation of advertising structures where required shall be borne by the service provider.</li> </ul>
Conditions	<ul> <li>Interested parties will be expected to provide proof that they have a thorough knowledge of the outdoor advertising industry and the marketing of advertising space.</li> <li>In addition, they must have the ability to administer outdoor advertising structures on spaces allocated to them by the Department.</li> <li>Interested parties will be granted short term concession rights for the management at the cost of the interested party for Billboard advertising structures, including the supply, installation, maintenance, and operation of outdoor advertising, within the Gauteng City Region.</li> </ul>

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# 2. Property Development opportunities at 59 vacant sites

Available Opportunity	Property development at GPG vacant sites
Project Description	Request for Proposals for Property Development opportunities at the Gauteng Provincial Government (GPG) properties
Market release	Open Tender process
Contract duration	30 year long term development lease
Location	59 Gauteng Provincial Government vacant sites
Project Objective	Interested parties will be responsible for the construction, operation, management and maintenance of the property/ies that are vacant which may be developed into any desired highest and best use development that should be in line with the spatial planning and land use management systems of the respective Municipalities.
Project Aim	<ul> <li>To Maximise the performance of the property portfolio under DID custodianship to achieve improved efficiencies of service delivery</li> <li>Safeguard GPG asset portfolio from illegal occupation</li> <li>Avail state land for long term development leases</li> </ul>

Legal requirements	The properties shall be developed in accordance with the zoning rights that are or would be approved by the respective local authorities.
Financial Offer	Fixed Monthly Rental Offer (as proposed by the interested party) (Consider the below points) 1. Annual Rental escalation of 8% 2. For comparison NPV rental offers
Conditions	<ul> <li>The properties shall be developed in accordance with the zoning rights that are or would be approved by the appropriate authorities.</li> <li>Upon expiry or termination of the Lease agreement, possession of the property and all improvements will revert to the DID without any compensation. Or with an option to demolish.</li> <li>Interested parties will be responsible for and shall bear all costs related to the development of the property including bulk services.</li> <li>Interested parties will be responsible for the protection or relocation of all servitudes which may be registered over the property.</li> <li>Interested parties will be responsible to obtain all statutory approvals (Environmental, Site Development of the property/ies.</li> <li>The proposed development should be viable and desirable from a town planning, engineering, environmental and socio-economic point of view.</li> </ul>